S.T.E.P. UP
TO A SAFER WORKPLACE

SAFETY TRAINING & ENGAGEMENT PROGRAM CERTIFICATE SERIES

STEP UP
TO SAFETY MANAGEMENT

WELCOME!



Topics

- "STEP Up" Series
- What's Your Vision?
- Management Roadmap to Success
- The 3 R's Managers Need to Know
- Your Resources







SAFETY TRAINING & ENGAGEMENT PROGRAM CERTIFICATE SERIES



What are the costs of Workplace Injuries?

Medical costs alone could add up to hundreds of thousands of dollars



U.S. workers sustain disabling injuries on the job every year on average.*



Die each day from an injury sustained at work.*



What are the costs of Workplace Injuries?

Medical costs alone could add up to hundreds of thousands of dollars

137 [



Die every day from work-related diseases.*

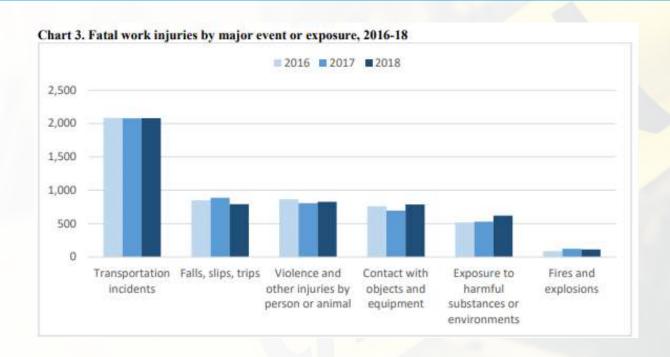


Cost to U.S. businesses each year, due to occupational injuries and illnesses.*



Top Causes of Workplace Injuries?

Medical costs alone could add up to hundreds of thousands of dollars





U.S. Workplace Fatalities

Deaths are on the rise throughout the nation





Safely Home, Everyone, Everyday

Safety embedded in culture has significant impact on accident reduction and sustainable performance.











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S.T.E.P. UP | Certificate Series

- **STEP UP** To Safety Management
- STEP UP with MOT: Motivation, Observation & Training
- 3 STEP UP Your Accident Investigations
- STEP UP to a Better Safety Culture
- 5 Your STEP UP Safety Programs





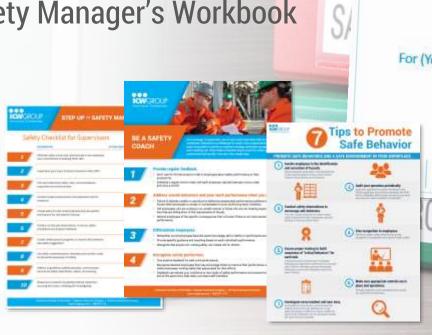




S.T.E.P. UP | Certificate Series

Your STEP UP Safety Materials

- STEP UP Safety Manager's Workbook
- Checklist
- Poster
- Tips







S.T.E.P. UP Certificate Series TO A SAFER WORKPLACE

Your STEP UP Safety Certificate

- Complete all 5 STEPS
- Receive your STEP UP Safety Training & Engagement Program Certificate!







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TO A SAFER WORKPLACE

SAFETY TRAINING & ENGAGEMENT PROGRAM CERTIFICATE SERIES



Why is a Safety Vision Important?

- Articulates safety goals and values
- Builds foundation for safety culture
- Drives safety at your company
- Unites workers and managers
- Drives everyone in unity
- Directs safety management program





Safety Vision Examples

- We believe that if you report the little stuff, you can prevent major incidents.
- We're all involved with safety and support each other to be safe.
- We're committed to ensure all employees arrive safely home, everyone, everyday.

If you have a safety vision...

Communicate it!





Having a great partner like ICW Group, we have the resources and people in place to ensure our employees always go home safely at night."

 Erin Ennis, Executive Vice President Residential Elevators, Crawfordville, Florida



S.T.E.P. UP | Certificate Series

After this webinar:

Add your Safety Vision to your STEP UP Safety Manager's Workbook



Insurance Companies

MANAGEMENT LEADERSHIP

Roadmap to Success



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Roadmap for Leading Safety Vision



Safety Leadership



INVOLVE EMPLOYEES...

In the identification and correction of hazards



AUDIT OPERATIONS...

Periodically to assure compliance with regulations



OBSERVE & ENCOURAGE...

Safe behaviors, providing feedback and coaching



GIVE RECOGNITION...

as reinforcement to those performing their job safely



PROVIDE TRAINING...

to assure all employees know how to be safe on the job



CONTROL OPERATIONS...

by employing safety processes, inspections and maintenance



INVESTIGATE INCIDENCES...

and near misses, finding root cause and correcting issues



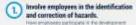
Safety Leadership







PROMOTE SAFE BEHAVIORS AND A SAFE ENVIRONMENT IN YOUR WORKPLACE.



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 Conduct safety observations to encourage safe behaviors.

This can include supervisory or premise presultify observations after employees estimate sources on how to perform them.

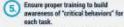


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Give recognition to employees.

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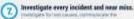
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Make sure appropriate controls are in place and operations.

Personal respective and incommunity are critical.



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After this webinar:

Add your Leadership Plans to your STEP UP Safety Manager's Workbook



6 Questions for Supervisors

- Do I know our safety vision?
- Have I assessed the workplace?
- Have I planned work so it can be done safely?
- 4 Am I informing workers about hazards?
- 5 Can I explain safety guidelines to workers?
- Am I ensuring workers follow safety processes?







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After this webinar:

Add your answers to the
Six Questions for Supervisors
to your STEP UP Safety
Manager's Workbook



Safety Supervisor Checklist

Helpful checklist

- Includes main steps to help guide your team progress
- Keeps you on track











Be a Safety Coach

Leading is often about coaching

- Provide Feedback
- Address Unsafe behaviors
- Treat employees as individuals
- Recognize great safety performers!









Provide regular feedback

- Don't wait for formal reviews to talk to employees about safety performance or their
- Schedule a regular time to meet with each employee, typically between once a week and once a month.



ddress unsafe behaviors and poor work performance when you see it.

- Failure to address unsafe or unproductive behaviors perpetuates performance problems and forces other employees to accept or companies for poor performing team members.
- Tell employees who are working in an unsafe manner or those who are not meeting expertations. that they are failing short of the requirements of the job.
- Remind employees of the specific consequences that will arise if there is not improvement in their



Differentiate employees.

- Remember nor all employees have the same knowledge, skill or ability or performance level.
- Provide apecific guidance and coaching based on each individual's performance.
- Recognize that anyone not working earlely can create risk for others:



Recognize safety performers.

- Give positive feedback for safe work performance.
- Recognize talented employees that may encourage others to improve their performance, and make employees working safely feel appreciated for their efforts.
- Feedback can elevate your workforce to new levels of safety performance and productivity. and at the same time, help retain your best staff members.







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Manager's 3 R's



RISK
REGULATIONS
RATES



Focus on...

- RISK
REGULATIONS
RATES



ICW Group Risk Framework

- Frequency number of times exposed to hazard
- Likelihood chance severity will be realized
- Severity consequences of hazard being realized





RISK

Acceptable Risk

- Established acceptable risk
- Lack of planning causes assumed risk by default
- Frequency of exposure increases risk







Assumed Risk by Default

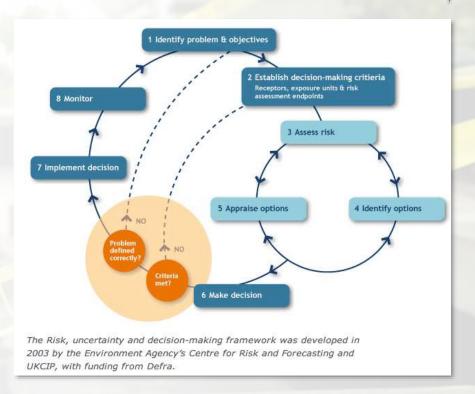


Assuming risk due to:

- Unaware
- Incorrect assessment

Most dangerous as organization fails to plan

Formal process needed









Indirect Costs = \$\$\$

Medical Costs

Lost Wages

20X
more than
direct costs

Lost Production Litigation Costs E-Mod Impact Lost Wages Poor Morale OSHA fines Admin time Re-training Re-hiring Overtime



RISK

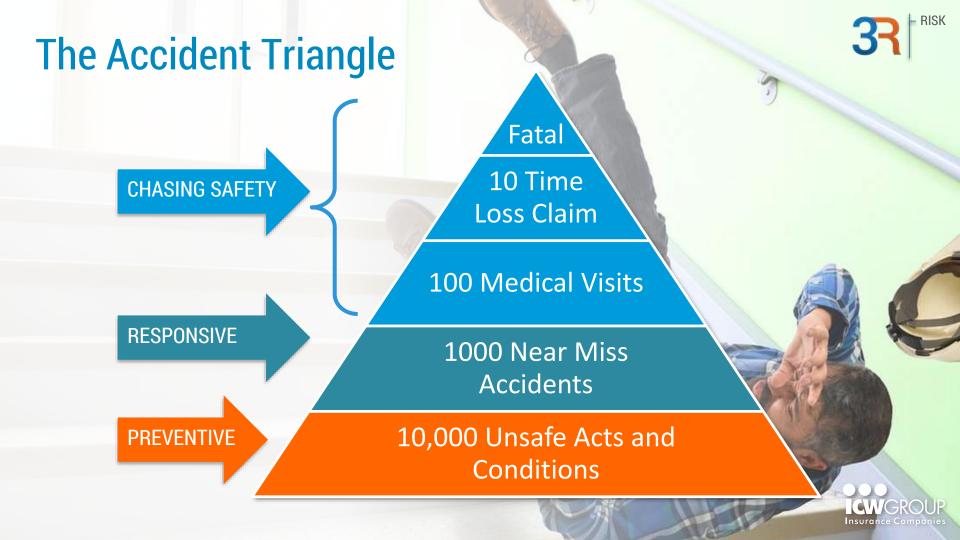
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After this webinar:

Add your thoughts to
How indirect costs might
impact your bottom line
to your STEP UP Safety
Manager's Workbook



Insurance Companies



"Best In Class" - Control Hierarchy



Substitution of processes to reduce the frequency and likelihood of falls

100% Tie off when feet 6' off the ground

Limited controls – training only & PPE

Elimination of all elevated work

Installation of permanent anchorage points, fixed permanent work platforms

Compliance based – OSHA fall protection standard



Risk Reduction



GOAL = SIGNIFICANTLY REDUCE RISK

- Times exposed to activity
- Accident likelihood each time
- Severity of injury if accident



Focus on...



RISK

REGULATIONS

RATES



Safety Regulations

- OSHA (Cal-OSHA & state OSHA)
- Department of Transportation (DOT)
- Cal-EPA, EPA, State EPA
- Joint Commission
- ANSI
- Manufacturer Requirements





Other Regulations

- Joint Commission Equipment procedures
- Facility Safety Programs
- Manufacturer Requirements for maintaining equipment
- Construction Site Plans
- Contractual Requirements



Focus on...



RISK

REGULATIONS

- RATES



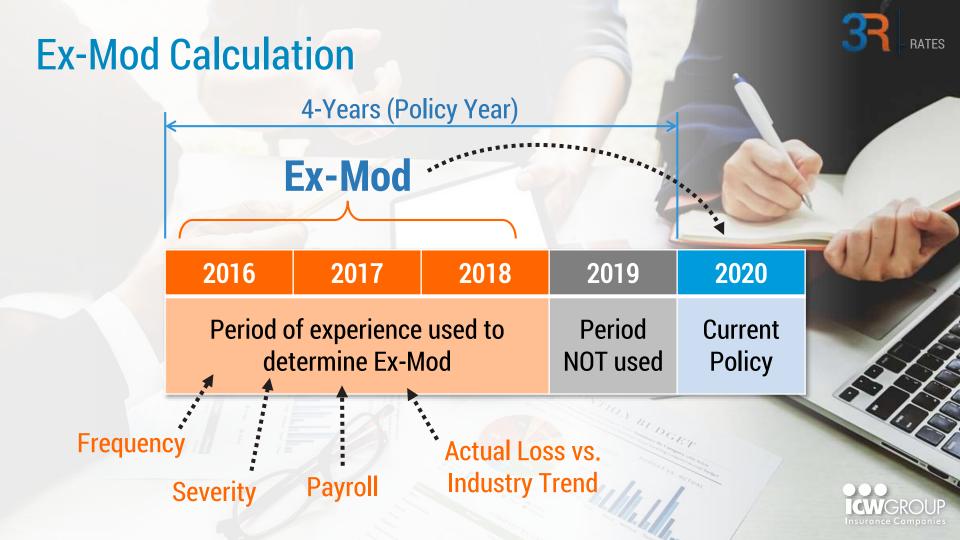
What Impacts Your Premiums?

- Losses, frequency & severity
- Ex-Mod = Experience modification factor
- Can increase OR decrease premiums!

More than 100% (1.0) = **Increase** *Less than 100% (1.0)* = **Decrease**









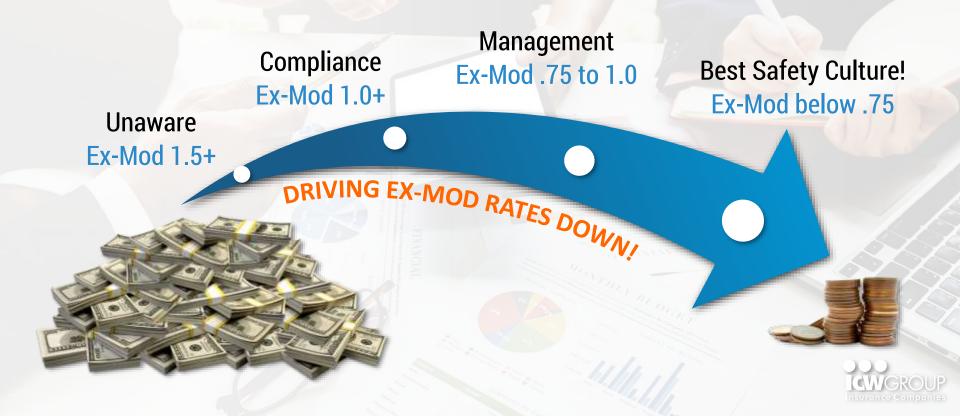
If base premium of \$100,000...

- .75 Ex-Mod = \$75,000
- 1.25 Ex-Mod = \$125,000



What Drives Safety at Your Company?





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After this webinar:

Add your Ex-Mod Number and your Ex-Mod Goal to your STEP UP Safety Manager's Workbook



Insurance Companies



With ICW Group, our ex-mod went from 1.12 to a projected .85, which means we'll save roughly 25% on our upcoming renewal."



- Chris Malec, VP Finance JAC Masonry, Inc., Lake Villa, Illinois





Visit the Policyholder Center!



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Policyholder Website

- Claims kit
- Payments / Payroll
- Injured Worker Resources
- Fraud
- Safety > Webinars







Policyholder Website

STEP UP Materials

- Safety Program Manual
- Safety Manager Checklist
- Safety Assessment
- Be a Safety Coach



icwgroup.com/pc

Policyholder Website

Be sure to complete your "STEP UP" Safety Manager's Workbook!

Get a "STEP" packet at each webinar



Insurance Companies

icwgroup.com/pc

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Watch for **Exit Survey** after this presentation

For the Series Certificate, please list those at your company who attended with you!

Make sure they register next time





Questions?

riskmanagement@icwgroup.com



Thank you!

Webinar series materials: icwgroup.com/STEP-UP

