



PRESENTING OUR HIGHEST HIT RATIOS

ICW Group's **All Star Class Codes** mean higher hit ratios for your submissions and a top tier insurance company for your clients. With minimum premiums starting as low as \$1,500, ICW Group's **All Star Class Codes** offer you a great opportunity to grow your business. We're quoting more, so let's start writing more!

★★★★★ TOP PERFORMERS	
9012	Buildings or Property Management by Owner
9015	Buildings or Property Management - All Others
5190	Electrical Wiring - Within Buildings and Drivers
5474	Painting NOC and Shop Operations, Drivers
5445	Wallboard, Sheetrock Install Within Buildings and Drivers
9022	Casino Gaming, Bingo, Slot Machine Arcades and Sports Book Operations
8861	Charitable or Welfare Organization - Professional Employee and Clerical
8380	Automobile Service or Repair Center and Drivers

★★★★★ HEAVY HITTERS	
7390	Beer or Ale Dealer - Wholesale and Drivers
6217	Excavation and Drivers
0954	Sign Installation, Maintenance, Repair, Removal, or Replacement - NOC
9014	Janitorial Service - No Windows Above Ground Level and Drivers
5537	HVAC and Refrigeration - Install, Service, Repair and Drivers
5102	Door and Window Installation - All Types - Residential and Commercial

★★★ RISING STARS	
5221	Concrete or Cement Work - Floors, Driveways, Yards or Sidewalks and Drivers
5606	Construction Exec., Mgr, Superintendent - Project Mgr
9052	Hotel: All Other Employees and Salespersons, Drivers
5022	Masonry NOC
5183	Plumbing NOC and Drivers
9082	Restaurant NOC

YOUR COMPETITIVE ADVANTAGES

Provide your clients:

- Proactive claims management with the Nurse Triage Hotline, telemedicine, and 100% of claims reviewed for fraud
- One-on-one risk assessments and access to 4000+ online safety materials with *Safety OnDemand*®
- Free human resources advice with *HR OnDemand*®
- Pay-as-you-go online payroll reporting

HELPFUL SUBMISSION GUIDELINES

- No current lapse in coverage
- For contractors – minimum 3 most recent years with work comp coverage
- For artisan contractors – Prefer no work over 2 stories/ 30 ft
- Submit via Snap and reserve the market 120 days from effective date

For more information – contact loakden@icwgroup.com